

WOODBERRY & ASSOCIATES

LEO M. WOODBERRY

Biography

Leo M. Woodberry oversees and operates the Strategic Planning division of the business with over 20 years of non-profit management experience. Over his non-profit career, Leo has helped allocate over \$6 million in economic development and asset building to the six-county Pee Dee Region in the State of South Carolina.

He secured nearly \$2 million in housing grants to complete 82 housing rehabilitation projects funded by the South Carolina Housing Authority for low-income families.

Leo has provided home buyers education training in partnership with Bank, Bank of America, Wachovia, National Bank of South Carolina and the South Carolina Housing Authority. The home buyers education training has yielded 127 graduates awarded down payment and closing cost funds through the federally funded Individual Development Account program (IDA).

Leo offers start-up business assistance in partnership with Francis Marion University School of Business, Florence Darlington Technical College and Florence Chamber of Commerce. He has assisted 27 start-up businesses, of which 12 received IDA grants. Business successes include a caterer, landscaper, day care provider and beauty salon now servicing the Pee Dee Region.

Prior to starting WOOBERRY & ASSOCIATES, Strategic Planning, Leo found Pee Dee Community Center in Marion, S.C. in 1999, and later established Eastern Carolina Community Development Corporation in Florence, SC.

The South Carolina State Senate has presented him with an award for community service, and he was recognized by AT&T with three vice president corporate awards. One award was for helping to secure a South Carolina Public Service Commission ruling which increased AT&T state revenue by \$2.5 million. The other two awards were for diversity programs he developed. Leo worked 20 years for AT&T in which he served in various capacities including career developer, revenue enhancement associate and market research analyst.

Leo has spent a lifetime involved with community organizing, non-profit organizations, trade industry groups, and municipalities throughout the United States and internationally.

Leo, who is Pastor of Bethlehem A.M.E. Church, Rains S.C. serves on boards for the South Carolina Christian Action Council, Greater Florence Ministry Alliance, and Vantage Advisory Council.

LEO M. WOODBERRY SPECIALTIES

Strategic Planning	Non-Profit Consulting, Grant Writing, Program Design and Development, Presentation Workshops & Seminars, Conference Planning, Event Planning, Board & Staff Development
Real Estate Development	New Home Construction, Housing Rehabilitation, Financial Consulting, Home Buying Training, Environmental Studies
Economic Development	Business Start-up, Youth Entrepreneurship, Revenue Enhancement, Fundraising, International Donations, Feasibility Studies

CLIENTS

Benedict College	The Noor Hussain Foundation (Jordan)
Francis Marion University	Washington Mutual
Claflin College	The South Carolina Chamber of Commerce
University of South Carolina	The South Carolina Housing Authority
Coker College	The US Environmental Protection Agency
SC Department of Health and Environmental Control	Franklin Center (North Carolina)
SC Department of Social Services	South Carolina United Action
Florence School District One	Youth Task Force (Georgia)
Healthy Start	Temple Adath
Marion Fellowship of Churches	Beth Israel Temple
Pee Dee Coalition against Domestic Violence and Sexual Abuse	St. Anthony Catholic Church
St. Matthew Baptist Church	Appalachia Community Fund
Greater Singletary African Methodist Episcopal Church	Morningside Community Development Association
The United Methodist Church	United Unlimited Community Services
The Evangelical Episcopalian Church	Marion Community Development Corporation
The Greater Florence Ministries Alliance	The County of Marlboro Community Development Corporation
National Council of Churches Commission	Williamsburg Enterprise Community Commission
SC Christian Action Council	Berean Community Development Corporation
The Black Arts Coalition of New York City	High Velocity Services
National Lawyers Guild	Remix Beauty Salon
Southern Partners Fund	Asota Abbaratos
Fund for Southern Communities	Bert and Mary Meyers Foundation
The Funding Exchange	The Environmental Support Center
United Way of Florence	Ebenezar Inglesia
The South Carolina Legislative Black Caucus	Southern Organizing Cooperative
Young Biz	Southern Empowerment Project
Southern Christian Leadership Conference	The Naomi Project
Center for Democratic Renewal	House of Hope
Southern Organizing Cooperative	Lighthouse Ministries
Florence Mayors Human Relations Commission	Manna House
The City of Florence	South Carolina Policy Organizing Project
Catholic Campaign for Human Development	The Progressive Network
Lucas Foundation	South Carolina Fair Shares
Southern Echo	The National Association of Colored People
CS Mott Foundation	Marion Chamber of Commerce
SC Association of Community/Development Corporations	AT&T
National Community Revitalization Coalition	The Marion Board of Disabilities and Special Needs
US Department of the Treasury	Taiwanese Board of Tourism
The United Nations	
The Jordanian Board of Tourism	